



This guide provides business profiles, hiring and workplace culture information on more than 30 top employers, including 3M, Coca-Cola Company, Kraft, and more.

You share a common goal with organizations human service programs. Yet, you've never met. Let Fund Raiser's Guide to Human Service Funding 2000 introduce you to those who fund programs in child welfare, aiding the homeless, spouse abuse shelters or volunteer services. In one comprehensive volume, Fund Raiser's Guide to Human Service Funding provides you with everything you need to successfully connect with those funders most likely to give to your organization. The Guide identifies and describes in detail more than 1,900 private and corporate foundations -- including hundreds of corporate direct givers not covered in any other source. From contact names and addresses to the grantmaker's giving policies and grant history, you'll have all the information you need to succeed with your fund-raising goals. Fund Raiser's Guide to Human Service Funding provides three years of financial history for each funding organization, including foundation assets, total giving and gifts received. By tracking the increases and decreases in assets, giving and contributions, you can evaluate a donor's potential and increase the return on your efforts.

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