

The Mafia Manager A Guide To The Corporate Machiavelli Thomas Dunne Book

The idea of "The Green Book" is to give the Motorist and Tourist a Guide not only of the Hotels and Tourist Homes in all of the large cities, but other classifications that will be found useful wherever he may be. Also facts and information that the Negro Motorist can use and depend upon. There are thousands of places that the public doesn't know about and aren't listed. Perhaps you know of some? If so send in their names and addresses and the kind of business, so that we might pass it along to the rest of your fellow Motorists. You will find it handy on your travels, whether at home or in some other state, and is up to date. Each year we are compiling new lists as some of these places move, or go out of business and new business places are started giving added employment to members of our race.

Niccolo Machiavelli, one of the eminent minds of the Italian Renaissance, spent much of a long and active lifetime trying to determine and understand what exceptional qualities of human character-- and what surrounding elements of fortune, luck, and timing-- made great men great leaders successful in war and peace. In perhaps the liveliest book on Machiavelli in years, Michael A. Ledeen measures contemporary movers and doers against the timeless standards established by the great Renaissance writer. Titans of statecraft (Margaret Thatcher, Francois Mitterrand, Pope John Paul II, Ronald Reagan, and Bill Clinton); business and finance (Bill Gates); Wall Street and investing (Warren Buffett); the military (Colin Powell), and sports (Michael Jordan) are judged by Machiavelli's precepts on leadership and the proper use of power. The result is a wide-ranging and scintillating study that illuminates the thoughts of the Renaissance master and the actions of today's truly towering figures as well as the character-challenged pretenders to greatness. Here is an exceptional book on Machiavelli and his ultra-realistic exploration of human nature-- then and now.

An expose of the role of organized crime in the music industry focuses on MCA Records, a powerful corporation with ties to the Mob and political influence to spare. 50,000 first printing. \$50,000 ad/promo. Tour.

Updated and available for the first time in English, Mafia Inc. reveals how the Rizzuto clan built their Canadian empire through force and corruption, alliances and compromises, and turned it into one of the most powerful criminal organizations in North America. Relying on extensive court documents, police sources and sources in the family's home village in Sicily, Montréal journalists André Cédilot and André Noël reconstruct the history of the Rizzuto clan, and expose how its business extends throughout Canada and the world, shaping the criminal underworld, influencing politicians and bending the will of business leaders to their own self-satisfying ends.

In the 1990s, the so-called Russian mafia dominated newspaper headlines, political analysis, and academic articles around the world. It was the new scourge, a threat so massive that it was believed to hold the Russian economy hostage. Former FBI Director Louis Freeh announced that the Russian mafia was a significant threat to the national security of the United States. Before the end of the decade, Director Freeh reversed himself, saying that in reality the magnitude of the danger from the Russian mafia had been overestimated. Heading into the new millennium, the international hue and cry about gangsters from the former Soviet Union subsided dramatically, particularly after the terrorist attacks of September 11. Al-Qaeda shifted the spotlight from organized crime to terrorism and U.S. homeland security. Has the Russian mafia been eradicated or has it simply fallen below the radar? Countless books and articles have reported on the Russian mafia in breathless terms bordering on hysteria. Casting a broad net, Serio brings a different, more analytical approach to his exploration of the subject. In Investigating the Russian Mafia, Part I begins by asking a series of basic questions: What did the Soviets understand 'mafia' to mean? Was

this a Russian phenomenon or more broadly-based, multi-ethnic groups? How did the media influence the perception of the Russian mafia? What does a close examination of the official statistics reveal about the nature of crime groups in the former Soviet Union? In Part II, Serio discusses an overview of attitudes and practices of the criminal world, business, and policing, among others, in Russian history. He demonstrates that many of the forces at work in the 1990s did not originate in the Communist era or arise because of the collapse of the USSR. Part III presents a discussion of the crime groups that developed in the post-Soviet era, the challenges that faced the business world, and the law enforcement response. This book is not simply a discussion of the Russian mafia. It is an exercise in critical thinking about one of the major developments in international crime over the past two decades. Readers will be challenged to examine information being presented by the media and government authorities, to put the current news stories in a broader historical and cultural context, and learn to ask questions and arrive at their own conclusions. Investigating the Russian Mafia is ideal for students, law enforcement, practitioners, and business people operating in the former Soviet Union, as well as the general reader. Serio brings a unique perspective to his subject matter. He lived in the former Soviet Union for seven years, witnessing the country and culture from a variety of angles. In the Soviet era he was a tourist and student in Moscow. He also served in a unique internship in the Organized Crime Control Department of the Soviet police prior to the collapse of the USSR. In the 1990s, he worked as a media consultant to The New York Times, The Washington Post, CNN, BBC, the Chicago Tribune, and others. Serio became a security consultant to the global corporate investigation and business intelligence firm, Kroll Associates, and later served as director of Kroll's Moscow office overseeing investigations across the former Soviet Union.

Invaluable Insight into LLCs Featuring updated forms and financial templates now available via download, this comprehensive toolkit provides step-by-step instructions for planning, organizing, forming, operating and maintaining a limited liability company (LLC) in any state. LLCs are one of the most flexible business formations available and for many businesses, offer the best of both worlds. As in partnerships, taxation passes through to the business, avoiding the double taxation problem with corporations. And like corporations, LLCs offer liability protection for owners and their assets. However, LLCs aren't for everyone. To help you make an informed decision, business legal guru Michael Spadaccini provides invaluable insight, offering tips from the pros, practical experience and lists of advantages and disadvantages. This hands-on reference offers: Instructions on how to start and maintain an LLC, including detailed requirements for every state The pros, cons, and uses of different business formations – including LLCs, corporations, sole proprietorships, and partnerships Details on how and when LLCs are best used for minimizing taxes, increasing liability protection and shielding assets Contact information and summaries of incorporations laws for the 50 states and Washington, DC, including requirements and costs for creating LLCs.

Finally! The definitive guide to the toughest, most challenging, and most rewarding job in sales. Front Line Sales Managers have to do it all - often without anyone showing them the ropes. In addition to making your numbers your job calls upon you for: Constant coaching, training, and team building Call, pipeline, deal, territory, one-on-ones, and other reviews that drive business performance Recruiting, interviewing, hiring, and onboarding top talent Responding to shifts in the marketplace - and in your company Dealing with, turning around, or terminating problem employees Analyzing and acting upon metrics to correct performance Managing the business and executive expectations Leveraging sales systems, tools, and processes Conducting performance reviews and setting expectations And more All this and making the numbers! Sales Manager Survival Guide addresses each of these issues, and many others, clearly, honestly, and in-depth. Drawing upon decades of experience in sales, sales management, and sales executive positions from small companies to giant corporations, David Brock gives you invaluable insight, wisdom, and above all practical guidance in how to handle the wide array of challenges and responsibilities you'll

face as a Front Line Sales Manager. If you're a sales manager, or want to become one, this book shows you how to survive-and thrive. And if you want to be a great sales manager, this book shares the secrets, tools, and best practices to help you climb to the top-and beyond. "This is THE go-to resource for sales management!" Mike Weinberg, author of Sales Management Simplified

The New Machiavelli is a gripping account of life inside 'the bunker' of Number 10. In his twenty-first century reworking of Niccolo Machiavelli's influential masterpiece, The Prince, Jonathan Powell - Tony Blair's Chief of Staff from 1994 - 2007 - recounts the inside story of that period, drawing on his own unpublished diaries. Taking the lessons of Machiavelli derived from his experience as an official in fifteenth-century Florence, Powell shows how these lessons can still apply today. Illustrating each of Machiavelli's maxims with a description of events that occurred during Tony Blair's time as Prime Minister, The New Machiavelli is designed to be The Prince for modern times.

Principles of Management is designed to meet the scope and sequence requirements of the introductory course on management. This is a traditional approach to management using the leading, planning, organizing, and controlling approach. Management is a broad business discipline, and the Principles of Management course covers many management areas such as human resource management and strategic management, as well behavioral areas such as motivation. No one individual can be an expert in all areas of management, so an additional benefit of this text is that specialists in a variety of areas have authored individual chapters.

"Don't let your tongue be your worst enemy." —John "Sonny" Franzese "You can go a long way with a smile. You can go a lot farther with a smile and a gun." —Al Capone "I never lie to any man because I don't fear anyone. The only time you lie is when you are afraid." —John Gotti Despite the fact that secrecy is vital to the Mob, mobsters have revealed themselves to be notorious gossips, prone to bragging, and even outrageous loudmouths. Delve into the inner workings of the Mob and the mindset of those who run it through these mesmerizing quotes from some of the smoothest and most dangerous criminals, real and fictional, who ever made headlines. Whether they're spilling to their lawyers or making blood-chilling threats, mobsters reveal startling insights on leadership, guilt, and loyalty. While at times shocking, crude, and even unintentionally funny, these quotes also help us to see the humanity behind these dark bosses of the underworld . . . and give us a little insight into the dark side of our own natures, as well.

The Japanese mafia - known collectively as yakuza - has had an extensive influence on Japanese society over the past fifty years. Based on extensive interviews with criminals, police officers, lawyers, journalists, and academics, this is the first academic analysis in English of Japan's criminal syndicates. Peter Hill argues that the essential characteristic of Japan's criminal syndicates is their provision of protection to consumers in Japan's under- and upper-worlds. In this respect they are analogous to the Sicilian Mafia, and the mafias of Russia, Hong Kong and the United States. Although the yakuza's protective mafia role has existed at least since the end of the Second World War, and arguably longer, their sources of income have not remained constant. The yakuza have undergone considerable change in their business

activities over the last half-century. The two key factors driving this evolution have been the changes in the legal, and law-enforcement environment within which these groups must operate, and the economic opportunities available to them. This first factor demonstrates that the complex and ambiguous relationship between the yakuza and the state has always been more than purely symbiotic. With the introduction of the boryokudan (yakuza) countermeasures law in 1992, the relationship between the yakuza and the state has become more unambiguously antagonistic. Assessing the impact of this law is, however, problematic; the contemporaneous bursting of Japan's economic bubble at the beginning of the 1990s also profoundly and adversely influenced yakuza sources of income. It is impossible to completely disentangle the effects of these two events. By the end of the twentieth century, the outlook for the yakuza was bleak and offered no short-term prospect of amelioration. More profoundly, state-expropriation of protection markets formerly dominated by the yakuza suggests that the longer-term prospects for these groups are bleaker still: no longer, therefore, need the yakuza be seen as an inevitable and necessary evil.

The world's oldest and best-organized conglomerate now reveals management techniques everyone can use. Unlike other guides to business, *The Mafia Manager* shuns theoretical verbiage to present the philosophy of leadership that founded and captained "The Silent Empire" through centuries of expansion and success. Some sample pearls of wisdom: -"Be sure you understand what your boss has ordered before you act on his command. What if you whack the wrong guy, or bomb the wrong joint...Learn the art of asking questions." -"Keep your friends close, but keep your enemies closer." -"Don't become involved in any office political battle without first asking yourself, 'What's in it for me?' and then 'What's in it for them?'" -"If you must lie, be brief."

[CLICK HERE TO DOWNLOAD A KNOT SAMPLER FROM THE CHAPTER ON "KNOTS FOR HIKING & CAMPING"](#) (Provide us with a little information and we'll send your download directly to your inbox) * Guidelines for selecting the best rope and the best knot for the activity at hand * Knot-tying directions clearly illustrated with photos * New entry in the Mountaineers Outdoor Basics series It's fair to say that climber Clyde Soles is obsessed with ropes and knots and their absolute performance-since he regularly entrusts his life to ropes on sheer rock faces. His unique book explains how to select and use ropes, cordage, and webbing for the outdoors. Invaluable information is provided on rope handling techniques (how to avoid dreaded tangles) and the best methods for rope care and maintenance. Step-by-step directions for tying over 40 knots are clearly illustrated with photographs. Other useful features include a glossary and a knot comparison chart by activity. Chapters include Knots Basics (from Tripod Lashing to the Figure 8 Loop), Knots for Hikers and Climbers (from the Prusik knot to the Autoblock), Knots for Canoeists and Kayakers (from the Buntline hitch to the Bowline on a bight), and more. This is the definitive text on ropes and knots for anyone who plays in the outdoors!

"It took me a long time and most of the world to learn what I know about love and fate and the choices we make, but the heart of it came to me in an instant, while I was chained to a wall and being tortured." So begins this epic, mesmerizing first novel by Gregory David Roberts, set in the underworld of contemporary Bombay. Shantaram is narrated by Lin, an escaped convict with a false passport who flees maximum security prison in Australia for the teeming streets of a city where he can disappear. Accompanied by his guide and faithful friend, Prabaker, the two enter Bombay's hidden society of beggars and gangsters, prostitutes and holy men, soldiers and actors, and Indians and exiles from other countries, who seek in this remarkable place what they cannot find elsewhere. As a hunted man without a home, family, or identity, Lin searches for love and meaning while running a clinic in one of the city's poorest slums, and serving his apprenticeship in the dark arts of the Bombay mafia. The search leads him to war, prison torture, murder, and a series of enigmatic and bloody betrayals. The keys to unlock the mysteries and intrigues that bind Lin are held by two people. The first is Khader Khan: mafia godfather, criminal-philosopher-saint, and mentor to Lin in the underworld of the Golden City. The second is Karla: elusive, dangerous, and beautiful, whose passions are driven by secrets that torment her and yet give her a terrible power. Burning slums and five-star hotels, romantic love and prison agonies, criminal wars and Bollywood films, spiritual gurus and mujaheddin guerrillas---this huge novel has the world of human experience in its reach, and a passionate love for India at its heart. Based on the life of the author, it is by any measure the debut of an extraordinary voice in literature.

Describes the brain as a three-part system consisting of a mental, spiritual, and emotional section and shows how "rewiring" the thinking behind thinking can allow one's brain to function and operate more fully. 25,000 first printing. \$50,000 ad/promo. Tour. IP.

"If you devoured Stranger Things on Netflix and you're looking to fill the demogorgon-sized hole in your life, then look no further than Notes from the Upside Down. This fan-tastic guide has every fact you could ever wish for--from insights into the origins of the show, including the mysterious Montauk Project conspiracy theory; a useful eighties playlist (because, of course); and much more."--Amazon.

The Mob is notorious for its cruel and immoral practices, but its most successful members have always been extremely smart businessmen. Now, former mobster Louis Ferrante reveals its surprisingly effective management techniques and explains how to apply them-legally-to any legitimate business. As an associate of the Gambino family, Ferrante relied on his instincts to pull off some of the biggest heists in U.S. history. By the age of twenty-one, he had netted millions of dollars for his employers. His natural talent for management led Mafia bosses to rely on him. After being arrested and serving an eight-and-a-half-year prison sentence, Ferrante went straight. He realized that the Mob's most valuable

business lessons would allow him to survive and thrive in the real world. Now he offers eighty-eight time-tested Mafia strategies, including: * Go get your own coffee!: Respecting the chain of command without being a sucker. * The walls have ears: Never bad-mouth the boss. * Is this phone tapped?: Watch what you say every day. * How to bury the hatchet-but not in someone's head. * Don't split yourself in half: The wrong decision is better than none at all. * Don't build Yankee stadium, just supply the concrete: Spotting new rackets. * Leave the gun, take the cannolis...and beware of hubris. Ferrante brings his real-life experiences to the book, offering fascinating advice that really works and sharing behind-the-scenes episodes almost as outrageous as those occurring on Wall Street every day.

There is no easy fix when it comes to chronic pain. Opioids are often the first, addictive resort and surgery rarely achieves the pain free outcome promised. But while there is no single fix, there is a way out and it starts with your mindset. This is the powerful approach of *The Pain-Free Mindset*, where NHS pain consultant Dr Ravindran brings his 20 years of experience to offer you an effective set of techniques that will help you take back control and overcome your pain. In this groundbreaking guide you will: ·Discover what happens to your body and brain when you experience pain ·Learn how you can change the way you perceive and respond to pain – without taking addictive medication ·Find the best pain-management plan for you and your lifestyle Packed with science-backed tips and inspiring case studies this book will transform your mindset and show that you have the power to live pain free.

Now in paperback, after five hardcover printings, Tommy James's wild and entertaining true story of his career—part rock & roll fairytale, part valentine to a bygone era, and part mob epic—that “reads like a music-industry version of *Goodfellas*” (*The Denver Post*). Everyone knows the hits: “Hanky Panky,” “Mony Mony,” “I Think We're Alone Now,” “Crimson and Clover,” “Crystal Blue Persuasion.” All of these songs, which epitomize great pop music of the late 1960s, are now widely used in television and film and have been covered by a diverse group of artists from Billy Idol to Tiffany to R.E.M. Just as compelling as the music itself is the life Tommy James lived while making it. James tells the incredible story, revealing his complex and sometimes terrifying relationship with Roulette Records and Morris Levy, the legendary Godfather of the music business. *Me, the Mob, and the Music* is a fascinating portrait of this swaggering, wildly creative era of rock 'n' roll, when the hits kept coming and payola and the strong-arm tactics of the Mob were the norm, and what it was like, for better or worse, to be in the middle of it.

Alex Rogo is a harried plant manager working ever more desperately to try and improve performance. His factory is rapidly heading for disaster. So is his marriage. He has ninety days to save his plant - or it will be closed by corporate HQ, with hundreds of job losses. It takes a chance meeting with a colleague from student days - Jonah - to help him break out of conventional ways of thinking to see what needs to be done. Described by *Fortune* as a 'guru to industry'

and by Businessweek as a 'genius', Eliyahu M. Goldratt was an internationally recognized leader in the development of new business management concepts and systems. This 20th anniversary edition includes a series of detailed case study interviews by David Whitford, Editor at Large, Fortune Small Business, which explore how organizations around the world have been transformed by Eli Goldratt's ideas. The story of Alex's fight to save his plant contains a serious message for all managers in industry and explains the ideas which underline the Theory of Constraints (TOC) developed by Eli Goldratt. Written in a fast-paced thriller style, *The Goal* is the gripping novel which is transforming management thinking throughout the Western world. It is a book to recommend to your friends in industry - even to your bosses - but not to your competitors!

Business Lessons from the Renaissance Master of Gaining and Maintaining Power Generally considered the father of modern political science—and political ethics in particular—Niccolò di Bernardo dei Machiavelli was a Renaissance Italian writer, philosopher, humanist, historian, politician, and diplomat. After his career in politics had ended, Machiavelli wrote a short treatise that is often considered his masterpiece but was not published until five years after his death. *The Prince* contains adages regarding politics, in particular, providing advice for gaining and maintaining power. While Machiavelli was writing primarily about political power, his philosophies have been adopted by business leaders and titans of industry—presidents, CEOs, entrepreneurs, and innovators—ever since. Also including excerpts from *The Art of War*, *Discourses on Livy*, and Machiavelli's other works, *Machiavelli on Business* explores such ideas as: Whether it's better for a leader to be feared or loved How to best keep subordinates content The necessity of breaking promises at times Projecting the right qualities and fostering appearances Turning obstacles into opportunities Taking advantage of crises And much more!

A journey to Castel Di Sangro, an Italian village that stunned the soccer world with its team's unexpected success, offers a portrayal of the emotion that swept the town.

The New York City historian and author of *The Bowery* takes readers on a tour of New York's infamous underworld in this revealing guide. During the early twentieth century, Sicilian and Southern Italian immigrants poured into New York City looking for a better life. But while they escaped the kind of poverty and persecution they experienced in the old country, they soon discovered that certain criminal enterprises followed them to America. Over the years, the island of Manhattan would become a hotbed of organized crime and underworld intrigue. It's a version of the city that remains invisible to most visitors—until now. In this revealing tour of New York City's mafia history, Eric Ferrara gives readers an insider's look at how the mob lived—and where they died. Ferrara goes inside mafia hangouts from the Copacabana to Milady's Bar and the Thompson Street Social Club. He vividly recounts infamous episodes in the lives of famous mafia

men, like Charlie "Lucky" Luciano and Joey Gallo, as well as more obscure players who will be new to most readers. From the beginnings of Black Hand criminal networks to the reign of an all-powerful organized crime syndicate, Manhattan Mafia Guide offers a fascinating look down New York City's mean streets.

The Mafia Manager A Guide to the Corporate Machiavelli Macmillan

Instant National Bestseller "Excellent." --San Francisco Chronicle "Brotopia is more than a business book. Silicon Valley holds extraordinary power over our present lives as well as whatever utopia (or nightmare) might come next." --New York Times Silicon Valley is a modern utopia where anyone can change the world. Unless you're a woman. For women in tech, Silicon Valley is not a fantasyland of unicorns, virtual reality rainbows, and 3D-printed lollipops, where millions of dollars grow on trees. It's a "Brotopia," where men hold all the cards and make all the rules. Vastly outnumbered, women face toxic workplaces rife with discrimination and sexual harassment, where investors take meetings in hot tubs and network at sex parties. In this powerful exposé, Bloomberg TV journalist Emily Chang reveals how Silicon Valley got so sexist despite its utopian ideals, why bro culture endures despite decades of companies claiming the moral high ground (Don't Be Evil! Connect the World!)--and how women are finally starting to speak out and fight back. Drawing on her deep network of Silicon Valley insiders, Chang opens the boardroom doors of male-dominated venture capital firms like Kleiner Perkins, the subject of Ellen Pao's high-profile gender discrimination lawsuit, and Sequoia, where a partner once famously said they "won't lower their standards" just to hire women. Interviews with Facebook COO Sheryl Sandberg, YouTube CEO Susan Wojcicki, and former Yahoo! CEO Marissa Mayer--who got their start at Google, where just one in five engineers is a woman--reveal just how hard it is to crack the Silicon Ceiling. And Chang shows how women such as former Uber engineer Susan Fowler, entrepreneur Niniane Wang, and game developer Brianna Wu, have risked their careers and sometimes their lives to pave a way for other women. Silicon Valley's aggressive, misogynistic, work-at-all costs culture has shut women out of the greatest wealth creation in the history of the world. It's time to break up the boys' club. Emily Chang shows us how to fix this toxic culture--to bring down Brotopia, once and for all.

A collection of advice for the aspiring manager draws on the Mafia's reputation for understanding the dynamics of human nature, offering such maxims as "If you must lie, be brief" and "Keep your friends close, but keep your enemies closer" Cybercrime meets organized crime in this true crime story about a hacker attempting to control Sin City's call-girl racket. Was a hacker diverting phone calls meant for Las Vegas escort services? The FBI wanted to know, and so did associates of a New York Mafia family. In one of the most unusual undercover operations ever, the FBI had an agent acting as a manager in a real Las Vegas escort service. Federal agents expected to find prostitution and drugs in the Las Vegas escort industry. What their investigation uncovered was even more serious . . . Praise for Wrong Numbers "An

intriguing and well-researched crime story detailing the intersection of big money and quick sex in the city that contains a lot of both.” —Jack Sheehan, author of *Skin City* “Wiseguys and wannabes are on the hunt for a shadowy hacker who may hold the keys to control of Las Vegas’ multi-million dollar call girl racket, while FBI agents are hunting them. The result is a gripping true-life crime story that reads like a collaboration between Elmore Leonard and William Gibson told with the knowing savvy of two longtime chroniclers of Sin City’s hidden underbelly.” —Kevin Poulsen, author of *Kingpin: How One Hacker Took Over the Billion-Dollar Cybercrime Underground* “In ’90s Vegas, call girls worked for “entertainment” services that were little more than phone numbers, dispatchers, and drop safes. When a mystery hacker started diverting customers’ calls to one service’s number, it launched a series of dangerous events that involved the Mob, feds, hackers, service owners, and the phone system itself. This slice of Sin City history is as little-known as it is thrilling, and it’s well-told by investigative journalist Glen Meek and crime writer Dennis Griffin.” —Deke Castleman, author of *Whale Hunt in the Desert: Secrets of a Vegas Superhost*

From the Bestselling Author and Television Producer of *MASTERS OF SEX*, a True Story of Espionage and Mobsters, Based on the Never-Before-Released JFK Files, and Optioned by Warner Bros. *Mafia Spies* is the definitive account of America’s most remarkable espionage plots ever—with CIA agents, mob hitmen, “kompromat” sex, presidential indiscretion, and James Bond-like killing devices together in a top-secret mystery full of surprise twists and deadly intrigue. In the early 1960s, two top gangsters, Johnny Roselli and Sam Giancana, were hired by the CIA to kill Cuba’s Communist leader, Fidel Castro, only to wind up murdered themselves amidst Congressional hearings and a national debate about the JFK assassination. *Mafia Spies* revolves around the outlaw friendship of these two mob buddies and their fascinating world of CIA spies, fellow Mafioso in Chicago, Cuban exile commandos in Miami, beautiful Hollywood women, famous entertainers like Frank Sinatra’s Rat Pack in Las Vegas, Castro’s own spies in Havana and his double agents hidden in Florida, J. Edgar Hoover’s FBI snooping, and the Kennedy administration’s “Get Castro” obsession in Washington. Thomas Maier is among the first to take full advantage of the National Archives’ 2017–18 release of the long-suppressed JFK files, many of which deal with the CIA’s top secret anti-Castro operation in Florida and Cuba. With several new investigative findings, *Mafia Spies* is a spy exposé, murder mystery, and shocking true story that recounts America’s first foray into the assassination business, a tale with profound impact for today’s Trump era. Who killed Johnny and Sam—and why wasn’t Castro assassinated despite the CIA’s many clandestine efforts?

Quick, practical management advice from Harvard Business Review to help you do your job better. Drawing from HBR's popular Management Tip of the Day newsletter, this concise, handy guide is packed with easy-to-read tips on a broad range of topics, organized into three major skills every manager must master: Managing yourself Managing your team

Managing your business Management Tips 2: From Harvard Business Review puts the best management practices and insights, from top thinkers in the field, right at your fingertips. Pick it up any time you have a few minutes to spare, and you'll have a fresh, powerful idea you can immediately put into action. With this handy book as your guide, you'll stand the best chance of succeeding in your role as a manager.

To the man or woman on the street, Susan Weeks appears as a charming well-groomed, well-spoken investment council executive; a no-nonsense quintessential business entrepreneur and public advocate who always makes herself available for the cause of various women in distress and organizations. The story behind the woman, is a story of good versus evil, of the darkness and despair of the underworld of the Dixie Mafia. This real-life story takes you on an adventure in real-life espionage. Surrounded by dark underworld figures, bullied and abused by some of the most terrifying killers in the south, she was forced to resort to her remarkable will to survive. After a recent book signing, the store manager was warned not to sell another book in his store. He continued and his store was burned down. The next day a defiant Susan was sitting on a chair in the still smoldering ashes of the burned-out store signing her books.

How's your organization doing? Economic uncertainty. Employee loyalty. Power struggles. Conflict resolution. Tony Soprano has to deal with management problems just like any CEO. Aside from "whacking" people (a definite no-no in most corporate environments), his strategies and tactics can work for you. Learn what makes him such an effective leader in this offbeat leadership guide, including advice you can use on: • Sit-downs, stand-ups, and other meetings • Behind the Bada Bing!: making decisions • Hey, break it up: resolving conflict • Deal Time: effective negotiation • Cigar Time: praise and feedback • and more With case studies, worksheets, tips on delegating and managing up—and a special chapter on what Tony does wrong—this is a business book like none you've ever read. Use it to gain new insight, and find street-smart ways to manage your own workplace family.

The first-ever full account of Nixon's extensive ties to the American Mafia, from a veteran White House reporter. Unbeknownst to most people even now, the election of 1968 placed the patron saint of the Mafia in the White House. In other words, Richard Nixon would go on to not only lead a criminal presidency; he would be totally indebted to our nation's top mobsters. By 1969, thanks in large part to his long-time campaign manager and political advisor Murray Chotiner, a lawyer who specialized in representing mobsters, Nixon had participated in secret criminal dealings for more than 20 years with sketchy figures such as Mickey Cohen, Mob financial guru Meyer Lansky, Teamsters union chief Jimmy Hoffa, and New Orleans Mafia boss Carlos Marcello. And with Chotiner as one of his key behind-the-scenes advisors in the White House, Nixon's ties to the Mafia didn't end there. The Mafia's President reveals a mind-blowing litany of favors Nixon exchanged with these sinister characters over decades, ranging from springing Jimmy Hoffa from

prison to banning the federal government from using the terms “Mafia” and “La Cosa Nostra.” Drawing on newly released government tapes, documents, and other fresh information, *The Mafia’s President* by Don Fulsom offers a carefully reported, deeply researched account of Richard Nixon’s secret connections to America’s top crime lords. Get a taste of New York’s underworld by seeing where mobsters lived, worked, ate, played, and died. From the Bowery Boys and the Five Points Gang through the rise of the Jewish “Kosher Nostra” and the ascendance of the Italian Mafia, mobsters have played a major role in the city’s history, lurking just around the corner or inside that nondescript building. Bill “the Butcher” Poole, Paul Kelly, Monk Eastman, “Lucky” Luciano, Carlo Gambino, Meyer Lansky, Mickey Spillane, John Gotti—each held sway over New York neighborhoods that nurtured them and gave them power. As families and factions fought for control, the city became a backdrop for crime scenes, the rackets spreading after World War II to docks, airports, food markets, and garment districts. The streets of Brooklyn, swamps of Staten Island, and vacant lots near LaGuardia Airport hosted assassinations and hasty burials for the unlucky. The bloodlettings, arrests, and trials became front-page fodder for tabloids that thrived on covering Mulberry Street. Chinese, Russian, and Greek mobsters rose to prominence and wrought bloody havoc as well. Each of the book’s five sections—one for each borough—traces criminal activities and area exploits from the nineteenth century to now. Everyone knows about Umberto’s Clam House in Little Italy, but now you can find Scarpato’s restaurant in Coney Island where Joe Masseria was killed by henchmen of Salvatore Maranzano, who in turn died in a Park Avenue office building at the hands of “Lucky” Luciano a few months later. From the Bronx to Brighton Beach, from New Springville to Ozone Park, here is a comprehensive, on-the-ground guide to mob life in the Rotten Apple.

Anthony “Tony” Costa grew up admiring his Uncle Dom—a made member of the New England mafia—so when Dom asks him to collect gambling debts from around the neighborhood, Tony is happy to help. Even after his uncle gets thrown in jail, he does his nephew a good turn from behind bars, getting him a job as a longshoreman on the Boston waterfront. The year is 1958, and Tony is only eighteen. His new job quickly teaches him what it will take to survive on the docks. Tony and his violent new friend Butchie Shea soon carve out a life for themselves on the pier. But when Butchie convinces him to take desperate, brutal action against an adversary, Tony realizes just how badly his criminal lifestyle has tainted him. He vows to go straight and focus on his wife and family—but old habits die hard, and the opportunity of a lifetime yanks Tony back in. The job could lead to big rewards, but Tony might not see just how risky it is until it’s too late.

New York Times bestselling author Donald Miller uses the seven universal elements of powerful stories to teach readers how to dramatically improve how they connect with customers and grow their businesses. Donald Miller’s StoryBrand process is a proven solution to the struggle business leaders face when talking about their businesses. This revolutionary method for connecting with customers provides readers with the ultimate competitive advantage, revealing the secret for helping their customers understand the compelling benefits of using their products, ideas, or services. Building a StoryBrand does this by teaching readers the seven universal story points all humans respond to; the real reason customers make purchases; how to simplify a brand message so people understand it; and how to create the most effective messaging for websites, brochures, and social media. Whether you are the marketing director of a multibillion dollar company, the owner of a small business, a politician running for office, or the lead singer of a rock band, Building a StoryBrand will forever transform the way you talk about who you are, what you do, and the unique value you bring to your customers.

Do you have a grip on your business, or does your business have a grip on you? All entrepreneurs and business leaders face similar

frustrations—personnel conflict, profit woes, and inadequate growth. Decisions never seem to get made, or, once made, fail to be properly implemented. But there is a solution. It's not complicated or theoretical. The Entrepreneurial Operating System® is a practical method for achieving the business success you have always envisioned. More than 80,000 companies have discovered what EOS can do. In Traction, you'll learn the secrets of strengthening the six key components of your business. You'll discover simple yet powerful ways to run your company that will give you and your leadership team more focus, more growth, and more enjoyment. Successful companies are applying Traction every day to run profitable, frustration-free businesses—and you can too. For an illustrative, real-world lesson on how to apply Traction to your business, check out its companion book, Get A Grip.

Deborah Knott, an attorney attempting to infiltrate the old boy network of tobacco country by running for district judge, is distracted from the race, and almost eliminated from it, when she finds new evidence to an old small-town murder.

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